

## Message Text

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PAGE 01 LAGOS 11195 090759Z  
ACTION AF-10

INFO OCT-01 EB-08 ISO-00 /019 W  
-----057578 101010Z /10

R 081549Z SEP 78  
FM AMEMBASSY LAGOS  
TO SECSTATE WASHDC 447  
USDOC WASHDC  
AMCONSUL KADUNA

UNCLAS LAGOS 11195

E.O. 11652: N/A  
TAGS: BENC, BEXP, NI  
SUBJECT: NIGERIAN-AMERICAN CHAMBER OF COMMERCE (NACC)

REF: LAGOS 11128

1. EMBOFF HAS BEEN ENGAGED IN DISCUSSIONS WITH NACC OFFICIALS REGARDING THE PROPOSED VISITS OF U.S. CAMBERS OF COMMERCE DELEGATIONS. DELEGATIONS FROM HOUSTON, ATLANTA, CHICAGO AND WASHINGTON, D.C. ARE SCHEDULED. EACH ARE IN DIFFERENT STAGES OF READINESS. SOME APPEAR TO BE FIRM AND OTHERS ARE SPECULATIVE. HOUSTON IS SCHEDULED FOR THE LATTER PART OF OCTOBER. ATLANTA IS DUE LATTER PART OF NOVEMBER. CHICAGO AND WASHINGTON DELEGATIONS ARE DUE IN EARLY 1979.

2. DETVAILS CONCERNING EACH OF THE ABOVE ARE URGENTLY NEEDED IN ORDER THAT EMBASSY CAN REASONABLY PROCEED WITH THE NECESSARY ARRANGEMENTS. INFORMATION FROM THE NACC AND THE PROPOSED DELEGATIONS HAS BEEN SPARSE, INCONSISTENT, AND CONFLICTING.

3. THE NACC HAS IDENTIFIED THE FOLLOWING PERSONS AS DELEGATION LEADERS. PLEASE CONFIRM AND/OR DETERMINE.

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(A) MRS. CYNTHIA PERRY  
TEXAS SOUTHERN UNIVERSITY  
3201 WHEELER AVE.  
HOUSTON, TEXAS

(B) MR. JESSIE HILL, JR.

CHIEF EXECUTIVE OFFICER  
ATLANTA LIFE INSURANCE COMPANY  
148 AUBURN AVE., N.E.  
ATLANTA, GEORGIA 30303  
PHONE: 404-659-2100

(C) MR. RONALD LEWIS  
VICE PRESIDENT  
NATIONAL ASSOCIATION OF BLACK  
MANUFACTURERS, INC.  
1625 I STREET, N.W., SUITE 918  
WASHINGTON, D.C. 20006

INFORMATION CONCERNING THE WASHINGTON DELEGATION IS  
UNCLEAR. EMBASSY IS AWARE THAT MR. LEWIS OF NABM IS  
PLANNING A JANUARY 1979 VISIT. NACC HAS REPRESENTED  
TO EMBASSY THAT MR. LEWIS IS ALSO HANDLING THE PROPOSED  
WASHINGTON U.S. CHAMBER OF COMMERCE DELEGATION. SHOULD  
EMBASSY PREPARE FOR ONE OR TWO VISITS? PLEASE CLARIFY.

4. NACC HAS NOT IDENTIFIED A CONTACT PERSON FOR THE  
CHICAGO DELEGATION.

5. THE FOLLOWING INFORMATION IS NECESSARY SUBSTANTIALLY  
IN ADVANCE OF EACH DELEGATION'S ARRIVAL:

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(A) THE IDENTITY OF THE CONTACT PERSON FOR EACH  
DELEGATION.

(B) THE SIZE OF EACH DELEGATION.

(C) THE IDENTITY AND INTEREST OF EACH DELEGATE.

(D) THE COLLECTIVE INTEREST OF THE GROUP.

(E) WHICH DELEGATIONS HAVE IOGA STATUS.

(F) DOES DEPARTMENT HAVE PREFERENCES OR SUGGESTIONS,

(G) WILL AN ADVANCE PERSON BE ASSIGNED TO EACH  
DELEGATION? IF SO, IDENTIFY AND FORWARD ITINERARY.

6. A RECENT NACC NEWSPAPER ADVERTISEMENT STATED  
THAT THE ABOVE MENTIONED U.S. DELEGATIONS WOULD REPRESENT  
THE FOLLOWING INTEREST AND INDUSTRIES:

-- CONSTRUCTION (VARIOUS)

-- AGRICULTURE, MECHANIZED FARMING AND GENERAL

VFOOD PRODUCTS

-- MEDICAL SUPPLIES

-- WATER/SEWAGE TREATMENT CISTERNS

-- FINANCIAL INSTITUTIONS

-- SHIPPING

-- PETROCHEMICALS AND REFINING

-- ENGINEERING (VARIOUS)

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-- FOOD PROCESSING, CANNING AND PRESERVATION

-- PORTABLE CAMP BUILDING

-- INDUSTRIAL EQUIPMENT

-- TRANSFER OF TECHNOLOGY

-- PHARMACEUTICALS MANUFACTURING

-- HOUSE AND OFFICE FURNITURE

-- PLASTIC PRODUCTS

-- MARINE

-- PREFAB HOUSING

-- ALL KINDS OF INDUSTRIAL EQUIPMENT

-- TOYS AND GIFTS PRODUCTION

-- ARCHITECTURAL DESIGNERS

7. THE ABOVE MAY BE A HELPFUL GUIDELINE IN  
ORGANIZING THE INTERESTS OF THE AMERICAN BUSINESSMEN.  
LEWIS

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
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**Disposition Comment:**  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014